

TimeLinx™

Project & Service Automation

Project Service Automation within a CRM produces impressive results in a complete 360° Customer Lifecycle.

Do you always deliver what Sales promised?

Do you stop managing your customer relationships when you win a deal? Of course not. So why would you use anything but your CRM during delivery of work? Most projects begin to go off the rails at the initial handoff from Sales to Service due to poor timing, mis-communications, and lack of shared information. Embedded within popular CRM's and connected to many ERP's, TimeLinx is the only PSA that keeps the focus on your client at all times in a single application from marketing to sales, then services delivery and support.

Intelligent PSA. All TimeLinx data is kept in the CRM database. With all customer information directly tied to the services work, TimeLinx can do things that standalone project, time, expense and scheduling tools simply can't do. With our customizable BI dashboards, decision-making can reference many segments of your data, such as comparing "forecast to actual". At the simplest level, for example, because the Opportunity, Project and work records are within one database, complex reporting/analysis becomes easy.

Control Costs. Manage your most important assets: your people. Allocate resources based on skill sets, availability, teams, departments, costs and more using a purpose-built CRM calendar with Portfolio, Project, and Resource Gantt charts.

Connect your CRM with your ERP.

Eliminating disconnected applications improves processes, eliminates data entry errors, improves cash flow and speeds up invoicing. All while using existing CRM and ERP investments.

Proprietary Revenue Optimization Engine™.

Imagine pre-built, configurable formulas for rates, costs, overtimes, travel and more that maximize revenues, produce real-time project P&L's, accurate invoices, G/L job costs, expense reimbursements, and more. Yup, we really can do that.



ERP Integration. Get smarter about invoicing by eliminating a keyboard operated by a human. Imagine reducing work-to-cash from weeks to hours with perfect invoices every time.

It's all about the Customer. And the money.

The Customer Experience is paramount. That experience means delivering work that meets the customer's expectations. And on time and within budget. And profitable for you. The combination of a single application, our Revenue Optimization Engine™, controlled data entry, real-time project financials, budgets, costs, expenses, ERP integrations and more, ensure that your customers get what they expected and are happy to pay you on

Mobile Entry from any Device. Every minute counts. Or should be counted. Give your teams our intelligent SmartMobile™ that will relieve the tedious task of detailed data entry while producing accurate revenue & cost numbers controlled by our Revenue Optimization Engine.

Easy to Use. Easy to Deploy. Easy to Buy.

No matter what your organization needs or how you do business, we'll configure TimeLinx to fit your specific requirements - without customization in most cases.

Choose from a number of deployment options including on-premise, hosted in the cloud, or subscriptions that fit your financial comfort level.



TimeLinx™ SmartMobile™

TimeLinx is a Sage CRM-based application that improves service operations while building customer rapport.

TimeLinx simply makes cents™

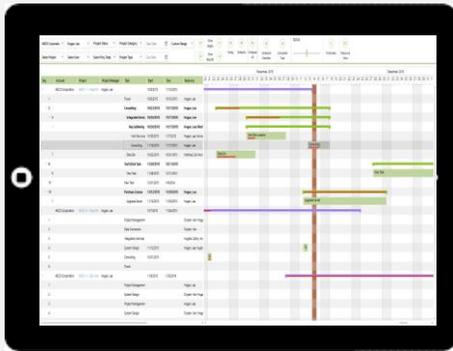
TimeLinx SmartMobile™ for field teams enables the quick and easy capture of employee and contractor activities on any mobile device or web browser.

Streamlined for quick entry, TimeLinx provides easy and accurate collection of time, expenses, materials and products data including automated calculation of rates and costs using our proprietary Revenue Optimization Engine™, a complex behind-the-scenes user-definable set of pricing rules. After multiple levels of optional approvals, synchronize the information to many popular accounting systems eliminating delays, typing errors and pro forma invoices forever!

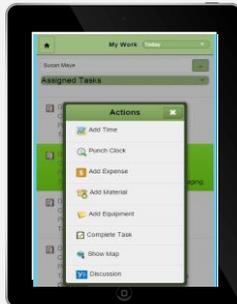
Core Features

- Record time and costs against Projects and Cases
- Accurately control billable & non-billable time
- Account and bill for expenses like travel and mileage costs
- Record HR data such as vacation, PTO, and medical hours
- Rapidly work on multiple customer projects at once
- Real-time work assignments with email notifications

Users can easily record and submit time, expenses, mileage and more in a browser, iOS or Android device. Managers can dispatch up-to-date job information so users can view work assignments, update task progress, add materials or equipment installed on the job, record time and attendance for work crews, and more.

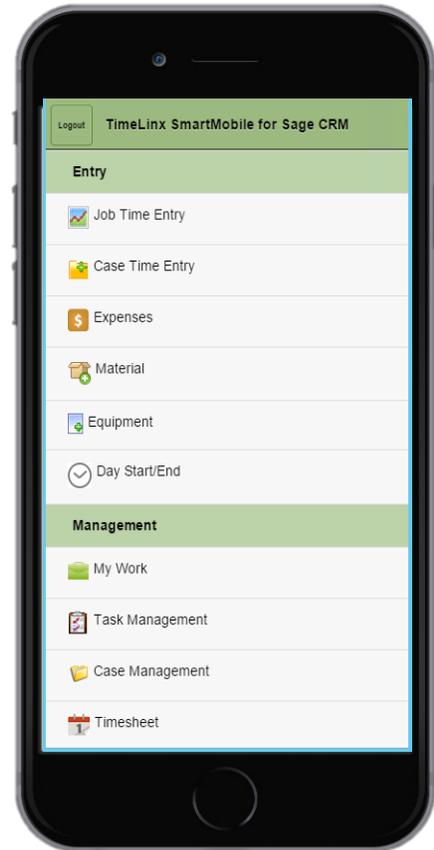


Gantt Charts



My Work

Accounting integration with Sage 100, Sage 300, Sage 500, Sage X3 and QuickBooks allows job cost modules to be used but are now optional. TimeLinx takes over these functions without waiting on the finance department for reports. The optional accounting integration ports the data into modules including A/R, A/P, G/L, J/C and others. TimeLinx with SmartMobile™ eliminates duplicate data entry, reduces errors, eliminates the need to maintain information in multiple systems and spreadsheets, and speeds up the quote-to-cash process. Provide real time profit and revenue numbers to project managers, allowing them to control and manage every project's outcome before it's too late!



For



Product Highlights

- Rapid and easy time and expense entry
- Multiple approval levels
- Automated alerts to notify of activities
- "Assigned tasks" option limits user access
- Customizable minimum and incremental time calculations
- Multi-language capable
- Integration to popular accounting systems
- Instant profitability calculations

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